

Logistics Policy

All Steels Trading Ltd offers a wide range of stock for direct delivery to customers from the dockside point of arrival, which minimises the typical double handling of steel through large inland warehouses. Outsourced logistical services are fully utilised to facilitate a low risk rapid expansion strategy, which includes the management of shipping, discharge to docks, inspection, warehousing, stock management, transport and delivery documentation.

For deliveries to the UK market we use a combination of contract haulage and our own vehicles. This approach provides a very cost-effective solution and the ability to respond to both fluctuations in demand and emergency situations where we have full control of our own vehicles' movements.

Storage in the UK also offers a distinct logistical advantage for servicing the mainland European market as vessel discharge and storage costs are much cheaper when compared to other European countries. Moreover imported goods delivered into the UK on trailers far outweighs the return of goods to mainland Europe so we can benefit from very competitively priced backloads for servicing most mainland European countries.

Stock deliveries to UK customers are normally achieved within 48 hours from time of order and by using a combination of the Channel Tunnel and frequent roll-on roll-off ferry services most mainland European deliveries can be achieved in 3-4 days from date of order.



Laurence McDougall

Managing Director